

CURRICULUM VITAE

Mario L. Belotti

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Education:

| | Degree | Year of Graduation |
|---|------------------------------------|--------------------|
| Agricultural Institute Treviglio, Italy | Agricultural Technician | 1943 |
| Commerce Institute Bergamo, Italy | Accounting | 1947 |
| Midwestern University Wichita Falls, Texas | Bachelor of Science in Business | 1954 |
| Midwestern University Wichita Falls, Texas | Master of Science in Accounting | 1955 |
| University of Texas Austin, Texas | Ph.D. in Economics | 1960 |

Languages:

Fluent in English and Italian; a good knowledge of French and Spanish.

Affiliations:

American Economic Association.

Work Experience:

a. Academic:

1996-present: W. M. Keck Professor, Department of Economics,
Santa Clara University

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| 1988-1996: | Director, Institute of Agribusiness, W. M. Keck Foundation Professor, Santa Clara University. |
| 1985-1988: | Orradre Professor of Economics, Department of Economics, Santa Clara University |
| 1983-1985: | Professor, Department of Economics, Santa Clara University |
| 1967-1983: | Professor and Chairman, Department of Economics, Santa Clara University |
| 1981-1982: | Acting Director, Institute of Agribusiness, Santa Clara University |
| 1962-1967: | Associate Professor of Economics and Chairman, Department of Economics, Santa Clara University |
| 1959-1962: | Assistant Professor of Economics and Chairman, Department of Economics, Santa Clara University |
| 1958-1959: | Lecturer in Accounting, University of Texas |
| 1955-1958: | Teaching Assistant, University of Texas, Economics |
| 1954-1955: | Lecturer in Statistics, Midwestern University |

b. Consulting:

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| 1985-present | Economic and financial consultant to various pension funds. |
| Summer 1994 | worked as a consultant on an economic and social infrastructures project in Eritrea. |
| Summer 1985 | worked as an Economic Consultant on the "Rapti Region Economic Development Project" in Nepal. The Project was financed by U.S.A.I.D. |
| Summer 1983 Summer 1984 | worked as an economic consultant on a rural roads development project in Ecuador. The project was sponsored by the Ministry of Public Works and financed by a loan from the World Bank. |

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| Summer 1981 | worked as an economic consultant in Thailand on estimating development benefits arising from the improvement of provincial roads and in the distribution of benefits resulting from the construction of rural roads. The study was sponsored by the Thailand Ministry of Communication, financed by the Asian Development Bank and conducted by Louis Berger International and Asian Engineering Ltd. |
| Summer 1980 June-September | worked as a consultant in Thailand on three projects: (1) Study of Thai Rural Roads, financed by a World Bank loan; (2) Feasibility Study of Provincial Road Improvements financed by the Asian Development Bank; and (3) Study on the Nam Moon River Integrated Irrigation Project, financed by U.S.A.I.D. |
| Summer 1979 August-September | worked as an economic consultant on a study of the National and Provincial Road Network in Thailand. The study was financed by the World Bank and Conducted by Louis Berger International and Asian Engineering Ltd. |
| Summer 1979 June-July | worked as an economic consultant to the Honduras Cadaster Office-Resource Division (continuation of previous project). |
| Summer 1978 | worked as an economic consultant to the Honduras-Cadaster Office-Resource Division (Project financed by U.S.A.I.D.) |
| Summer 1977 | worked as a consultant on agricultural development planning in Honduras. The study was financed by the Government of Honduras with U.S.A.I.D. participation. |
| Fall 1976 | participated in a study of the Impact of Government Price, Tax and Subsidies Policies on Agricultural Development in Kenya. The study was sponsored and financed by the World Bank. |
| Summer 1975 | participated in the planning of two agricultural development projects: The Blue Nile Regional Development Project in the Sudan, and Mulack Agricultural Development Project in Egypt. |

- Summer 1974 participated in a study formulating a plan for a vertically integrated agro-industrial complex in the region of Plovdiv, Bulgaria and also in an economic cost study of vegetable production in Hungary.
- Summer 1973 participated in a study of the Agricultural Development of the State of Espirito Santo in Brazil. The study was sponsored by the State and conducted by F.M.C.
- Summer 1972 worked on two projects for the Government of Iran. One project was a major study on the Regional Development of Iran and the other on the development of a project Information System for the Iranian Planning Ministry.
- Summer 1971 participated in a study on the long-run prospects of the Italian economy for the Long-Run Planning Division of Stanford Research Institute.
- Summer 1970 participated, under U.S.A.I.D. sponsorship, in a study conducted by the East African Development Bank on the Industrial Development of East Africa, 1970-1985.

Publications and Research:

1. Journal Articles:

"Perspective on the Santa Clara County Economy", San Jose Business Journal, March 26, 1999.

"The Santa Clara County Economy at Midyear", San Jose Business Journal, June 15, 1999.

"The Demand for Money and Near Money and the Growth of Commercial Banks in California," Santa Clara Business Review, Summer 1978.

"The Sudan Gezira Scheme: A Model of Agricultural Development," (with Odin Knudsen), Santa Clara Business Review, Spring 1976.

"The Impact of Inflation on Tax Burdens of Santa Clara County Individual Taxpayers," Santa Clara Business Review, Spring 1975.

"Money, Prices, and Monetary Policy in East Africa: 1960-1969," Santa Clara Business Review, Spring 1971.

"The Development of the Italian South," in Land Economics, November, 1966.

"Prospective sulla Riforma Agraria in Italia," in Mercurio, October, 1961.

"Economic Structure and Economic Development," in The American Journal of Economics and Sociology, October, 1960.

"The Land Reform in Italy," in Land Economics, May 1960. This article was translated and published in the Japanese issue of the FAO journal.

2. Book Reviews:

Steiner Hagen & Colin Relf. The District Road Improvement and Maintenance Programme: Better Roads and Job Creation in Malawi. Geneva: 110. The Journal of Developing Areas, October, 1990.

Paul Steidlmeier, The Paradox of Poverty: A Reappraisal of Economic Development Policy. Harper & Row, 1987. Journal of Economic Literature, Sept., 1988, Vol XXVI to 1233 -1234.

Constantino Cosciani, La Teoria della Scienza delle Finanze, a book review in Journal of Finance, September, 1966.

Presentations at Conferences:

"The Impact of NAFTA on the California, Fruit & Vegetable Industries" paper presented at VI Agribusiness Conference at Santa Clara University on November 1991 and published in the Proceedings of the Conference.

"The Economics of Selected Pacific Rim Countries: Past Performance and Future Outlook" paper presented at the III Agribusiness Conference, Santa Clara University, November 3, 1989.

"Entrepreneurship: Economic Perspectives", Proceedings of the Fifth Annual Spring Management Symposium, Santa Clara University, May 1972.

Newspaper and Magazine Articles:

"Is Inflation Heating Up?" San Jose Business Journal, May 13, 1996.

"The Performance of the American Economy in the first quarter of 1996", San Jose Business Journal, April 22, 1996.

"Are Stock Prices too High Today?" San Jose Business Journal, November 20, 1995.

"Economy Will Continue its Comeback, but the Job Market will Tighten." San Jose Business Journal, November 6, 1995.

"Yes, the Economy is Slowing, but no, We're not Recession-Bound." San Jose Business Journal, July 17, 1995.

"Here's What Japan Needs to do to Solve Its Economic Problems." San Jose Mercury News, July 3, 1995.

"The U.S. Should not Sacrifice Jobs, Production to Buck Up Dollar." San Jose Mercury News, May 1, 1995.

"Why is the Value of the U.S. dollar Falling?" San Jose Business Journals, April 17, 1995.

"What Can Be Done to Salvage the Battered Dollar?" The Business Journal, San Jose, March 20, 1995.

"The American Economy in 1993" published in In Brief, San Jose, January 1993.

"The U.S. Economy in the 1990s" Santa Clara Magazine, Spring 1990.

"The Santa Clara County Economy in 1989", San Jose Business Journal, Dec. 26, 1988, Special Edition: Business '89.

"Why U.S. Budget Deficit Uproar is Unwarranted", San Jose Mercury News, Perpective, Dec. 4, 1988.

"The American Economy in 1988." Santa Clara Review, January, 1988.

"The Return on U.S. Largesse is Ingratitude." or "The Value of the U.S. dollar and American Critics." San Jose Mercury News, Commentary, December 28, 1987.

"Medicine for Dollar's Decline may be worse than Disease." San Jose Business Journal, November 16, 1987.

"The Stockmarket Crash and its effect on the Economy." San Jose Business Journal, November 2, 1987.

"The Outlook for the American Economy in 1987," San Jose Business Journal, January 5, 1987.

"Moderating Growth Rates do not Spell Doom for Santa Clara County," San Jose Business Journal, July 21, 1986.

"The Economy of the Valley and of the Nation in 1986," Santa Clara County Business Magazine, January, 1986.

"The Gramm-Rudman Amendment Should Not Pass in its Present Form," San Jose Business Journal, December 16, 1985.

"The Value of the U.S. Dollar," Perspective, San Jose Mercury News, June 9, 1985.

"The Foreign Debt Crisis is a Long Way from Being Over," San Jose Business Journal, June 3, 1985.

"The American Economy in 1985," Santa Clara Today, January 1985.

"The Cost of Housing in Santa Clara County," The San Jose Business Journal, January 10, 1985.

"The Costs of Owning vs. Renting a Home," with Laura Shoe, The Business Journal, November 19, 1984.

"The Resignation of Mr. Feldstein," Perspective, San Jose Mercury News, May 13, 1984.

"Timeshare Condominiums: Should You Buy One?" The Business Journal, May 14, 1984.

"Gold: Is it a Good Investment?" The Business Journal April 30, 1984.

"Deficits: A Matter of Measurement," San Jose Mercury News, March 11, 1984.

"1984 Economic forecast," Santa Clara Today, January 1984.

"Easier Credit, Difficult Terms," San Jose Mercury News, January 1, 1984.

"Saving, Not the Deficit Determines the Fate of Interest Rates," The Business Journal, November 21, 1983.

"The OPEC Quarrel," San Jose Mercury, January 30, 1983.

"The American Economy in 1983: Reasons for Optimism," Santa Clara Today, February 1983.

"What Goes Down, Must Come Up," San Jose Mercury News, October 31, 1982.

"Factors Behind Dow's Big Advance," Bangkok Post, October 29, 1982.

"A Budget Amendment We Can Do Without," San Jose Mercury News, October 3, 1982.

"A Look Behind Reagan's Views on the Economy," San Jose Mercury, December 1, 1981.

"Weakening Economy Makes Balanced Budget Unlikely," San Jose Mercury, November 17, 1981.

"The Cancun Meeting: Success or Failure," Bangkok Post, November 7, 1981.

"The Future of the Thai Economy," Bangkok Post, August 10, 1981.

"Needed: A Further Devaluation of the Baht," Bangkok Post, July 5, 1981.

"The Rural-Urban Dilemma," Bangkok Post, June 28, 1981.

"Resources, Technology, Population and Growth," Santa Clara Today, Part I, February, 1977 and Part II, March, 1977.

4. Participated in the Following Technical and Consulting Reports:

The Status of Eritrea Social & Economic Infrastructure, for the Sight Conservation Research Center, San Jose, November 20, 1994.

An Economic Appraisal of Nepal's Rapti Region: Road Transport, Nepal, Ministry of Transport, Kathmandu, Nepal, September 1985.

A Study of the Rural Road Network of Ecuador. Quito, Ecuador, Department of Transportation, August 1984.

The Assessment of Development Benefits on Thailand's Rural Roads. Bangkok, Thailand, Ministry of Communication, August, 1981.

Study of the National and Provincial Road Network of Thailand. Bangkok, Thailand, Ministry of Communication, April, 1980.

The Agricultural Sector of the Comayagua Valley: an Economic Report. Tegucigalpa, Honduras, 1977. (in Spanish).

The Impact of Government Policies on Agriculture in Kenya, World Bank Project, 1976.

Blue Nile Regional Development Project, AZL International, Los Altos, CA 1975.

A Plan for the Vertically Integrated Agro-Industrial Complex in the Plovdiv Region, for the Bulgarian Agricultural Ministry, San Jose, CA 1975.

Vegetable Production in Bulgaria, Technical and Economic Analysis of Experimental Project in Plovdiv, for the Bulgarian Agricultural Ministry, San Jose, CA 1975.

Vegetable Production in Hungary, Technical and Economic Analysis, for the Hungarian State Agricultural Enterprises, San Jose, CA 1975.

Development of Agro-Industries for Export, Technical and Economic Feasibility Study Project, 16 volumes, for the State of Espirito Santo, Espirito Santo, Brazil, 1974.

Project Information System, for the Iranian Planning Organization, Tehran, Iran, 1973.

The Regional Development of Iran, for the Iranian Planning Organization, Tehran, Iran, 1972.

The Prospects for the Italian Economy to 1980, for Stanford Research Institute, Palo Alto, CA 1971.

The Industrial Development of East Africa, 1970-1985. for the East African Development Bank, Kampala, Uganda, 1971.

Other Activities:

Lectured in numerous management development programs at both the national and international level.

Awards:

- 1995: Dean Recognition Award
- 1990: Chosen Faculty Senate Professor
- 1988: W.M. Keck Foundation Professor, Santa Clara University
- 1988: Dean Recognition Award
- 1985: Orradre Professor of Economics, Santa Clara University.
- 1985: Dean Recognition Award
- 1984: Best Teacher, Student Newspaper Selection, Santa Clara University.
- 1982: Distinguished Teacher Award, Santa Clara University.
- 1972: Outstanding Educator in America Award.